

25 . 28 February 2009 - Eurexpo Lyon, France

To be returned to: SepelCom-Enéo - 10 quai Charles de Gaulle, 69006 Lyon, France
Tél. 33 (0)4 78 176 318 - Fax 33 (0)4 78 176 332 - e.mail : batiment@sepelcom.com

PRINT THE EXHIBITORS GUIDE FROM WWW.SALON-ENEO.COM AS OF 3/03/2008

EXHIBITOR'S IDENTITY

HEAD OFFICE **Staff** | | | | | | | |

VAT no. (Finance law ART 17 2001/115/CE) | | | | | | | | | | | | | | | | | | | | | |

Company name

Address

Post Code City Country

Tel. Fax

Web site

CEO/Managing director e.mail

Contact person Fonction

e.mail.....

Sales Manager..... e.mail

Marketing/Communication Manager e.mail

Production manager..... e.mail

Are you a? 1- MANUFACTURER 2- DISTRIBUTOR 3- SERVICE PROVIDER 4- IMPORTER
 5- SOLE AGENT 6- ORGANISATION

Are you a member of a professional association? YES NO If yes, state which

BRANCH OFFICE OR REGIONAL REPRESENTATIVE

Staff | | | | | | | |

VAT no. (Finance law ART 17 2001/115/EC) | | | | | | | | | | | | | | | | | | | | | |

Company name

Address

Post Code City Country

Tel. Fax

Web site

Contact Job title

e.mail.....

Personal data are intended for the use of SepelCom and its partners. In accordance with the French law on data protection dated 06/01/1978, the people concerned are entitled to access their file and correct any information held on them by the organiser. SepelCom is expressly authorised to use this information at a later date for the purposes of direct canvassing. The people concerned are entitled to object to such use by notifying SepelCom thereof.

Postal address head office branch office **Billing address** head office branch office

Your company's activity (text put on the website): French
 English

BRANDS PRESENTED AT THE EXHIBITION:

List of own brands

List of brands or firms represented



An event:

SepelCom

2. Select your communication options

	Quantity	Unit price	Total € exc. VAT
ADVERTISEMENT (supply file) reserve before deadline			
• Official catalogue 4-colour inside page		€1,400 exc. VAT	
• Official catalogue back cover		€2,500 exc. VAT	
• Official catalogue inside front cover		€2,200 exc. VAT	
• Official catalogue inside back cover		€2,000 exc. VAT	
• Official catalogue black & white page		€700 exc. VAT	
• 4.5 x 6 advertisement on totem at Eurexpo forecourt (6 locations)*		€8,500 exc. VAT /location	
Visitor badge sponsorship (subject to organiser's approval) EXCLUSIVE			
		€10,000 exc. VAT	
Your logo on the visitor's map - 25 companies only			
		€900 exc. VAT	
Your logo on the floor plans (at show entrances) - 25 companies only			
		€900 exc. VAT	
Your logo on visitors' lanyards and badge neckaces (limited to 3 companies)			
		€6,000 exc. VAT	
COMMUNICATION RIGHTS AT THE SHOW (excluding logistics and production costs)			
• Distribution of documents at main Eurobois entrance		€1,200 exc. VAT /day	
• Promotional bags at show entrance on display racks		€5,000 exc. VAT	
• Your logo on Eurexpo entrance doors		€10,000 exc. VAT	
• Inlaid floor tiles (excluding technical costs)		€500 exc. VAT/slab	
• Welcome coffee at exhibition main entrance EXCLUSIVE 4 DAYS		€4,500 exc. VAT	
• Visual in the Eurexpo dome (2 locations only) subject to organiser's approval		€5,000 exc. VAT /location	
BANNER ON THE EUROBOIS WEBSITE WWW.SALON-ENE0.COM			
• Banner on "Home page" (for 3 months)		€1000 exc. VAT	
• Banner on "Pre-registration" (throughout pre-registration)		€1000 exc. VAT	
• Banner on "Exhibitors Gallery" (for 3 months)		€500 exc. VAT	
• Banner on "Section Heading" (for 3 months)		€400 exc. VAT	
• Your logo in Exhibitors Gallery (for 3 months)		€400 exc. VAT	
DIRECT MARKETING TO VISITORS			
• Invitation cards (per batch of 100)		FREE	
• Badge reader		€350 exc. VAT	
• 2007 visitors file (extracted using 3 selection criteria, limited to 1000 addresses)		€100 exc. VAT +€0.30exc.VAT/address	
• Additional visitor badge		€5 exc. VAT / badge	

* On condition of availability

I declare that I have read the conditions set out in the document describing the services listed above.

2. Total communication options = €exc. VAT

3. Registration fee (compulsory) =€780 exc. VAT

The registration fee includes:

- Administrative costs.
- Inclusion in the Official Exhibition Catalogue (handed out free to visitors) and on the exhibition website.
- Lump sum payment for insurance (Cf. article 26 of the show regulations and the extract from the general conditions in the "exhibitors' guide").
- **Your personalised pages on www.salon-eneo.com**
Present your company, activity, existing and new products, contacts and press releases. A link to your site. See attached form for inclusion in the official catalogue and on the web site.

- 400 visitor invitation cards.
- 4 exhibitor badges, 1 additional badge per 9m² module (limited to 20 badges).
- 1 space in the exhibitors car park.
- Access to the VIP/Exhibitors Club.
- Cleaning of stand the day before show opening (vacuuming of floors, removal of protective film from carpet, emptying of waste paper bin only, excluding removal of any structural elements).

Must be paid by all exhibiting companies. All companies attending your stand must fill in an application form and pay the registration fee. One co-exhibiting company is permitted per 36m² of stand space reserved.

4. Companies whose products you are representing

All exhibitors representing a brand, subsidiary or any other company must make a declaration to this effect.

Inclusion of the brand or firm whose products you are representing in the official catalogue.
One declaration per brand or firm represented will be sent to you.

Number of brand(s)..... X €150 exc. VAT =€.....exc. VAT

5. Grand total

Grand total exc. VAT 1 + 2 + 3 + 4 =€

VAT 19.6% =€

Grand total inc. VAT =€

6. Your deposit

■ **YOUR DEPOSIT** (must be enclosed with your registration file)

€60 X [] m²..... = €

7. Participation . Terms of payment

WE CANNOT PROCESS AN APPLICATION FORM RETURNED WITHOUT A DEPOSIT.

I enclose a **deposit** of € by cheque or bank transfer.

I undertake to pay **the balance no later than 15 December 2008** by cheque or bank transfer.

If I return the participation contract after 15 December 2008, I will be obliged to send the **full payment inc VAT.**

Method of payment:

- Bank cheque payable to SepelCom and sent to
10 quai Charles de Gaulle - 69006 Lyon, France
- Bank transfer to the following account (compulsory for foreign exhibitors): Banque Populaire Loire et Lyonnais
2 place des Cordeliers - 69002 Lyon, France.

I declare that the company is not in default of payment on the date of this order. I swear that the information given herein is correct.

I hereby declare that I have read the show rules and regulations (see over) and the General Health and Safety Coordination Plan on the web site, and undertake to comply with them.

I expressly agree to receive commercial information from the organiser by post, fax or e-mail.

Signed in.....on.....

Name (in block capitals)

.....

Signature of exhibitor (preceded by the phrase "read and approved").

company stamp compulsory

Domiciliation						
BP2L LYON CORDELIERS						
Banque 13907	Guichet 00000	Compte 00 200 164 885			Clé 41	
BIC/SWIFT CCBPFRPLYO						
IBAN : FR76	1390	7000	0000	2001	6488	541

Your inclusion in the OFFICIAL CATALOGUE & the EXHIBITORS GALLERY on www.salon-eneo.com

Your company's details

The information supplied below will be carried over to the exhibition official catalogue and automatically in the Exhibitors Gallery on www.salon-eneo.com. No other information will be taken into account.

Address

Post code City Country

Tel. Fax

Website.....

Name of contact person at show

email

Name of your company

What name do you wish to use for the catalogue, website, your stand sign and the visitor's map?

Alphabetical listing of your company

Your company to be listed under the following word (see explanation opposite)

Your company's listing according to the list of products & services

The exhibition list of products & services is enclosed. State the headings of your choice (from the list), for your company to be listed in the catalogue. This choice is automatically carried over to the Exhibitors Gallery on www.salon-eneo.com

5 headings free

Cost of additional headings €16ex. VAT per heading

(number unlimited)

1 -

2 -

3 -

4 -

5 -

6 -

7 -

8 -

9 -

10 -

11 -

12 -

13 -

14 -

15 -

COMPULSORY

1 NEW! ENTER ON-LINE YOUR TEXT FOR THE OFFICIAL CATALOGUE

You must enter your text for the catalogue via your personalised space on www.salon-eneo.com before 20/01/2009. The text you enter will be carried over to the exhibition catalogue.

ADDITIONAL SERVICES

2 FILL IN YOUR HEADINGS IN THE EXHIBITORS GALLERY WITH YOUR PERSONALISED INFORMATION

Fill in your personalised data sheet with your information, logo and photos.



3 ORDER YOUR TECHNICAL SERVICES (electricity, connections, car park permits) AND "ESSENTIALS" COMMUNICATION SERVICES DIRECTLY ON-LINE

Numerous documents are available for download from the Exhibitor's Area on www.salon-eneo.com: "The Essentials", for effective communication at the show, the Exhibitor's Guide, the service-providers' catalogues, registration documents, etc.

Services available in the EXHIBITOR'S AREA www.salon-eneo.com

Access your personalised area using your login* and password* for these three purposes.

From 01/01/2007 to 11/10/2007 :
52 250 visitors
(22 524 in 2006*)
492 420 pages viewed
(123 423 in 2006*)
126 555 consulted in the Exhibitors Gallery
(51 web data sheets)
(in 2006*, 86 734 pages in the Gallery and 52 data sheets)

During the exhibition month, from 01/02/2007 to 28/02/2007 :
15 362 visitors (7 566 in 2005*)
208 252 pages viewed
(57 200 in 2005*)

(* same reference period)
* sent to you with confirmation of your registration

The organiser cannot be held responsible for omissions, reproduction, printing or composition errors or other errors that may arise in the catalogue, the guides and on the website.

AFTER 20/01/2009 INCLUSION IN THE CATALOGUE CAN NO LONGER BE GUARANTEED

RULES AND REGULATIONS OF THE EXHIBITION

CLAUSE 1 - FFSF (Fédération Française des Salons Spécialisés de France) GENERAL REGULATIONS - The general regulations governing fairs and exhibitions organised by members of the FFSF approved by the Ministry of Trade (Decree of 07/04/1970, clause 1 paragraph 8) are applicable to exhibitors, subject to the additional provisions contained in the present regulations.

CLAUSE 2 - SIGNATURE OF PARTICIPATION CONTRACT - The participation contracts are signed on special forms. They are filled in and signed by the exhibitors themselves. When the contract is issued by a company, the form must include its legal status, capital and headquarters. It is signed by one or more of the directors, managers, associates or other persons who have authority to sign documents in the company's name. In this case, Sepelcom will send an acknowledgement of receipt to the exhibitor. Receipt of the participation contract by Sepelcom implies that the exhibitor is familiar with these regulations and the Internal Regulations of Eurexpo and accepts them unreservedly, along with the relevant safety regulations and the public law provisions applicable to events organised in France. It also implies acceptance of any new arrangements indicated to him by Sepelcom, even verbally, if required by circumstances or in the interests of the exhibition. The main exhibitor may welcome a joint participant only with a minimum of 9sqm (ex: 1 joint participant for a 18sqm stand ; 2 joint participants for a 27sqm stand).

CLAUSE 3 - MULTIPLE STANDS, JOINT STANDS (CO-PARTICIPATION) - Any company that participates in the exhibition, at the stand of an exhibiting firm, even on a limited basis, must make its attendance official by filling in a participation contract. It will be charged a registration fee and insurance premium. This participation contract entitles the company to all the advantages inherent to an official exhibitor (inclusion in the guide, insurance, etc.). Co-participants must also comply with the obligation to leave their equipment on the stand throughout the exhibition, since it is forbidden to remove equipment during this time.

CLAUSE 4 - ADMISSION CONDITIONS - SepelCom, assisted if necessary by the Exhibition Committee, reserves the right to assess the eligibility of potential exhibitors, in conformity with the provisions of the Ministerial Decree of 07/04/1970 (Clause 1). This eligibility is defined in Clause 29 of these regulations.

CLAUSE 5 - ASSESSMENT OF CONTRACTS - ACCEPTANCE AND REJECTION - The participation contracts are received and registered by Sepelcom and subject to examination. Sepelcom has the right to reject or accept an application at any time without right of appeal and without having to give any reason for its decision. A rejected applicant is not entitled to argue on the basis that he has participated in previous exhibitions or that he was invited to participate by Sepelcom. Nor will he be entitled to invoke the correspondence exchanged between him and Sepelcom, the cashing of any payment for services ordered, or the publication of his name on any list whatsoever, as proof that he should be accepted. Acceptance is announced by official notification from Sepelcom. For the signatory of the participation contract, it then becomes definitive and irrevocable.

Should a company be placed under a court order to avoid liquidation or be subject to compulsory liquidation proceedings after its participation contract has been registered, any such contract shall be considered null and void, unless the provisions of Clause 37 of the law of 25 January 1985 are applicable. Sepelcom may decide to uphold the participation contract, provided that the representative of the Commercial Court expressly authorises the company to remain in activity for a sufficient length of time to justify its participation and to fulfil any commitments it makes. If an exhibitor is rejected, he will not be entitled to any compensation other than the reimbursement of the amount paid to Sepelcom, after deduction of administration costs. The consequences of failure to attend are defined in Clause 25 of these regulations. The only companies and associations entitled to exhibit are those which are legally constituted, have been in existence for at least one year when the exhibition opens and are active in fields which are closely related to the nomenclature of the said exhibition.

CLAUSE 6 - DATE AND DURATION - Sepelcom, the exhibition organiser, reserves the right to modify the exhibition opening date or duration, extend or postpone it or bring forward its closure at any time, and will be under no obligation to compensate exhibitors. If the exhibition does not take place for reasons beyond Sepelcom's control or of force majeure, the amounts paid by the exhibitors will be reimbursed after deduction of their share of the exhibition preparation expenses.

CLAUSE 7 - EXHIBITORS' OBLIGATIONS - The act of registering obliges the exhibitor to occupy the stand or site allocated and to keep it properly maintained until the closure of the exhibition. Exhibitors are formally forbidden from packing or removing their samples before the closure of the exhibition. In a general manner, the exhibitor must comply strictly with the regulations in force, and any other regulation as may be added or substituted, especially regarding subcontracting, health, safety and illegal work. The participation contract requires exhibitors to comply with the provisions of these regulations, the Internal Regulations of Eurexpo and the special regulations included in the "Exhibitor's Manual", as well as any public order and policing measures decreed by the authorities or by Sepelcom.

Any violation whatsoever of these regulations, of any other provision referred to above or of any other legal requirement by an exhibitor may lead to his immediate, temporary or permanent exclusion without any right to compensation, reimbursement of the sums paid, or any form of damages from Sepelcom. Sepelcom declines all responsibility for the consequences of failure to observe the present regulations and general regulations.

CLAUSE 8 - CLASSIFICATION - The exhibitors are grouped into professional categories by Sepelcom. The nature of their samples they propose will govern the exhibition in which they participate. They may only exhibit the products for which they have requested authorisation. They may only hand out catalogues and brochures which are exclusively related to the items on show.

CLAUSE 9 - ACCEPTABLE SAMPLES - The exhibitor attends the exhibition under his own name or company name. If he presents on his stand any products other than the equipment, products or services listed in his participation contract and accepted by Sepelcom as corresponding to the exhibition

nomenclature, he is liable to be excluded from the exhibition. He cannot advertise non-exhibiting firms or products made by such firms in any manner whatsoever unless he has received their written authorisation to do so. He shall enclose specific proof of such approval when he sends the participation contract to Sepelcom.

The exhibitor is responsible for taking all necessary steps to ensure that parcels are delivered in due time. Sepelcom's non-liability stated in Clause 26 of these regulations also covers all consequences of any delay in this respect.

CLAUSE 10 - PROHIBITED SAMPLES - Explosives, detonators and any other dangerous or harmful substances are not permitted. Any exhibitor bringing any such materials to his stand shall remove them immediately after a first formal demand. If this is ignored, Sepelcom will take its own steps to remove said materials at the exhibitor's own risk, without prejudice to any proceedings which may be instituted subsequently. The installation or operation of any object or device likely to disturb the other exhibitors or Sepelcom in any way is strictly forbidden.

CLAUSE 11 - PROHIBITION OF TOTAL OR PARTIAL TRANSFER - The stand or site allocated must be occupied by its holder. The transfer of all or part of the stand or site in any form whatsoever is strictly forbidden and may lead to the immediate closure of the stand.

CLAUSE 12 - BROCHURES, LOUDSPEAKERS, SOLICITING - Brochures may only be handed out within the confines of the stands or sites reserved by each exhibitor. All forms of soliciting and advertising through a loudspeaker are strictly forbidden. Public announcements at the exhibition are reserved for information concerning the exhibitors and visitors. Advertising or personal announcements are not permitted. Before the exhibition opens, exhibitors who wish to play music at their stand or site in any form whatsoever (cassettes, disks, radio, videograms, films, musicians, singers, etc.) must obtain legal written permission from the SACEM (Society of Music Writers, Composers and Music Editors), 14, avenue Georges Pompidou, BP83178, 69212 Lyon Cedex 03 - Tel.: (+ 33) 4 72 33 04 67. Sepelcom may ask for proof of authorisation.

CLAUSE 13 - SIGNS, POSTERS - It is forbidden to place advertising signs or boards outside the stands at points other than those reserved for this purpose and which are indicated on the diagrams sent on request to exhibitors.

Boards or posters placed inside the stand and visible from outside it must bear Sepelcom's approval, which may be withheld if these boards or posters are detrimental to the order or quality of the exhibition or are not in keeping with its character or objective. The same regulation applies to the advertising boards provided for exhibitors within the exhibition walls. Any such boards, signs or posters put up in violation of this regulation will be removed by Sepelcom at the expense and risk of the exhibitor and without prior notice. The exhibitor undertakes to respect the requirements of law no. 91-32 of 10 January 1991 regarding the campaign against smoking and alcohol abuse.

CLAUSE 14 - PHOTOGRAPHS - FILMS - SOUNDTRACKS - Photographs, video films and soundtracks made by professionals within the exhibition may be permitted, with the written approval of Sepelcom. A proof or copy must be submitted to Sepelcom within two weeks of closure of the exhibition. This authorisation may be withdrawn at any time.

Sepelcom may forbid visitors from taking photographs or recording films, videos and soundtracks. Photographing certain objects on stands may be forbidden at the request of exhibitors. Sepelcom declines all responsibility in respect of any disputes or complaints arising from any photographs or films, even those which are authorised.

The exhibitor authorises SEPELCOM to use all photographs taken during the exhibition representing his stand, including all representations of his brands, logos and products, for its own promotion purposes only. This authorisation is valid for a period of five years and concerns only the purposes of internal communication, promotional brochures and SEPELCOM press packs. The exhibitor relinquishes his right to any payment in this respect and all rights to use SEPELCOM's promotional materials. Any comments or captions accompanying the reproduction or representation of photos shall not damage his image or his reputation.

CLAUSE 15 - APPEARANCE OF STANDS - The appearance of the stands must be impeccable. Bulk packaging and items not used for presentation on the stand as well as the personnel's belongings must be stored away from public view. The stand must be permanently manned by a competent person during exhibition opening hours.

The exhibitors must not strip their stand nor remove any of their items before the end of the exhibition, even if it is extended. It is forbidden to leave items on show covered up during the exhibition opening hours. The overnight covers must not be visible to the public, but stored inside the stands out of sight. Sepelcom reserves the right to remove covers from items in violation of the safety regulations and shall under no circumstances be responsible for any resulting loss or damage. Any person employed by the exhibitors who attends the exhibition must be correctly dressed, always courteous and behave in a proper manner. He/she must not call out to or bother the visitors or other exhibitors in any way. Exhibitors or their employees must not walk around or linger in the aisles.

CLAUSE 16 - MODIFICATION OF STANDS, DAMAGE, DEPRIVATION OF ENJOYMENT - The exhibitors shall accept the stands or sites allocated to them in the condition in which they are found and must keep them in the same condition. Any modification of the stands (outside appearance, numbering, height of structures supplied, etc.) is strictly forbidden. The exhibitors are responsible for any damage caused by their equipment to the facilities, buildings, trees and ground that they occupy and shall bear the cost of repairs. Exhibitors must fit out and equip their stands in accordance with the regulations included in the "Exhibitor's Manual", notably with respect to the configuration of the stand and the application of safety regulations.

Exhibitors with outdoor stands shall submit to Sepelcom the drawings for buildings they wish to put up on their sites. If, as a result of a fortuitous event or unforeseen circumstances, Sepelcom is prevented from delivering the site allocated to an exhibitor, the only compensation to which he will be entitled is the reimbursement of his participation fees under the conditions of Clause 6, paragraph 2 of these regulations. However, the exhibitor will not be reimbursed if Sepelcom has provided him with another site.

CLAUSE 17 - APPROVED CONTRACTORS - Only the contractors approved by Sepelcom shall be entitled to carry out works and supply equipment required for the exhibition.

The exhibitor must take care of the equipment provided, and shall be liable to bear the cost of replacing damaged equipment.

The stands shall be erected in accordance with safety regulations (cf. Decree of 18/11/87, Journal Officiel of 14/01/88).

The stand interior decoration contractors will not be qualified to deal with or work on the electrical installations of their exhibiting customers.

CLAUSE 18 - DISTRIBUTION OF WATER AND POWER - Sepelcom is dependent on the water and power distribution companies and declines all responsibility in the event that supplies are cut off, for any duration whatsoever.

CLAUSE 19 - WASTE DISPOSAL - Sepelcom is obliged to comply with the new European directives concerning the sorting and disposal of waste which are inevitably spreading to all sectors of activity.

Therefore, Sepelcom reserves the right to pass on some or all of the inherent charges, taxes and obligations. Sepelcom also undertakes to make exhibitors aware that it is in their interest to control the amount of waste they produce.

CLAUSE 20 - TIMES - ACCESS AND CIRCULATION - The stands can be accessed by exhibitors and visitors on the days and at the times specified in the "Exhibitor's Manual".

The power supply will be cut off and access for exhibitors to the halls strictly forbidden after closure of the exhibition, and the site will be completely locked up 30 minutes later.

The exhibitors shall comply with the conditions of access to the premises and grounds of the Park defined in the Internal Regulations of Eurexpo.

CLAUSE 21 - PARKING - Parking spaces are allocated through a special form included in the "Exhibitor's Manual". The permits must be prominently displayed on the vehicle windshield. Parking is authorised in all the carparks from one hour before the exhibition opens until one hour after it closes. Outside the times specified above, it is forbidden to leave vehicles in the carparks. Vehicles are parked at the owners' risk, since the carparks are unguarded. Duplicate carpark permits will not be provided under any circumstances.

CLAUSE 22 - EXHIBITION GUIDE - As far as circumstances permit, Sepelcom will produce a guide designed to answer the questions posed by exhibitors, buyers and visitors.

CLAUSE 23 - CATERING STANDS - Any exhibitor providing catering shall comply with the regulations set down in the Decree of 26/09/80 obliging him to make a declaration to the Rhone veterinary services department, which has the right to inspect the exhibition.

CLAUSE 24 - DEPARTURE FROM THE SITES - All exhibitors shall remove their samples and fittings after closure of the exhibition within two days. Sepelcom expressly declines all responsibility for any items and equipment left behind beyond the above deadline. Sepelcom reserves the right to have the stand removed as a matter of course and at any time, at the expense and risk of the exhibitor, without prejudicing any damages that may be claimed in the event of an incident caused by said items and equipment.

CLAUSE 25 - CANCELLATION - SPACE REDUCTION - FAILURE TO OCCUPY - SepelCom is entitled to retain a cancellation fee for any application form cancelled, amounting to all sums paid or due by the exhibitor. Stands or spaces not used 12 hours before the exhibition opens shall be considered unoccupied and SepelCom shall by express agreement be entitled to use them as it sees fit. SepelCom shall retain all amounts paid as rental fees.

ARTICLE 26 - COMPULSORY INSURANCE - Exhibitors are obliged to take out individual "All Risks Exhibition" insurance, at their own expense, using one of the collective policies drawn up on behalf of and approved by SEPELCOM. This insurance provides coverage against fire, theft and other risks for all samples and accessories (fittings, installation equipment, packaging) listed in an inventory to be submitted when the exhibition opens. Exhibitors shall also take out civil liability insurance. In the event of a claim SEPELCOM renounces its right of recourse against the exhibitors and their agents (with the exception of cases of malicious intent); all exhibitors (and their insurers), simply by participating, also give up any right to claim against SEPELCOM and other exhibitors. In the case of malicious intent, the claim shall be made solely against the perpetrator. SEPELCOM cannot be held responsible for losses or any damage whatsoever concerning objects and equipment being exhibited for any cause whatsoever.

For the terms, notably rates, guarantees, durations, exclusions, inventories, regulations and formalities, please refer to the special insurance regulations inserted in the "Exhibitor's Guide".

CLAUSE 27 - ENVIRONMENTAL NUISANCE - Furthermore, because of the personal nature of the agreement linking them to Sepelcom, exhibitors shall adopt an attitude which complies with the general interests of the exhibition, especially with respect to visitors and other participants. In this regard, in the event of a dispute or disagreement with Sepelcom or other exhibitors, they undertake to do nothing likely to harm the smooth running of the exhibition. If anyone adopts an attitude which disrupts the smooth running of the exhibition or violates the provisions of these regulations, Sepelcom may take steps to have the offender removed immediately under the conditions set down in clause 6.1.3 of the general regulations approved by the decree of 07/04/1970.

CLAUSE 28 - ATTRIBUTION OF JURISDICTION - Any disputes arising between exhibitors and Sepelcom shall be finally settled by the Lyons courts, which are the only courts competent to arbitrate between the parties. Bank drafts or accepted payments shall neither substitute nor constitute waiver to this attribution of jurisdiction clause. The applicable law is French law.

CLAUSE 29 - QUALITY OF EXHIBITORS - The following are admitted as a priority to the exhibition as exhibitors: a) producers and manufacturers, b) those who, although not directly producers or manufacturers, sell only to dealers items made under their brand, following their models or designs, c) trade unions, cooperatives or public bodies, d) importers or factory agents considered to be the necessary intermediaries between the producers or manufacturers and

the customers, it being agreed that, to back up their reservation of exhibition space, they undertake to submit a "declaration" of brands or models signed by each of the firms whose products are exhibited. Special forms must be obtained from Sepelcom.

CLAUSE 30 - PAYMENT

* Any application form returned without a deposit cannot be registered.

* Orders for technical requirements cannot be registered until all previous invoices have been paid in full.

* Orders for technical requirements cannot be delivered to an exhibitor who has not paid the full balance due.

Payment shall be made as follows:

* A down payment must be enclosed with the stand reservation. This must be paid by cheque or bank transfer.

A participation contract returned without a down payment cannot be registered.

* The balance is due on 15/12/2008 at the latest. The balance must be paid by cheque or bank transfer. A participation contract returned after this date must be paid by cheque or bank transfer and in full at the time of registration.

Payment must be made by cheque or by bank transfer to our international account (Banque Populaire Loire et Lyonnais, 2 Place des Cordeliers - 69002 LYON, France.

Bank branch BP2L LYON CORDELIERS - Bank code : 13907 - Branch code : 00000 - Account number : 00200164885 - Key : 41 - Iban : FR76 1390 7000 0000 2001 6488 541 - BIC/SWIFT : CCBPFRPLYO).

In the event of default on the part of an exhibitor, Sepelcom shall retain the down payment.

In any case, the provisions of Clause 5 of these regulations remain applicable until Sepelcom announces the definitive classification.

Should an exhibitor fail to make payment before the deadlines set above and for any reason whatsoever, Sepelcom shall, without further formalities, be entitled to consider the stand reservation to be cancelled and make other arrangements for the reserved sites. Sepelcom will propose a new site; if the exhibitor does not accept this new site, he will be considered to have cancelled the reservation and the provisions of Clause 25 will be applied.

In the event of cancellation caused by failure to pay any sum due at the deadline set, Sepelcom reserves the right to retain all of the sums paid by the exhibitor.

Unless Sepelcom grants an extension, failure to pay a single instalment through any method will entitle Sepelcom to claim all of the outstanding amount and to apply as costs and damages an indemnity of 15% of the unpaid amount, as well as late-payment interest.

CLAUSE 31 - SALE TO PRIVATE INDIVIDUALS, SALE OF GOODS TO TAKE AWAY AND TASTINGS - The exhibitor shall comply with current regulations concerning sales to consumers and any other regulations added to or substituted for them.

Sales and the taking of orders are authorised during the exhibition, provided that current regulations are observed (cf. Clause 1 paragraph 2 of the decree of 07/04/1970). To remove goods purchased from the exhibition, visitors must produce an invoice drawn up in the proper manner by the exhibitor who sold the goods.

All exhibitors selling goods shall keep an inventory of incoming and outgoing items. Any exhibitor unable to produce his inventory to the inspector at any time shall be liable to a non-guarantee clause.

The only sales techniques forbidden are auctions and "snowball" or pressure selling. The latter involves, firstly, selling a product to a consumer for any form of payment. The same salesman then offers the same consumer a new product in addition to the first one, and both for a higher price. He then returns the sum paid initially in exchange for a new payment. This successive exchange of cheques (or any other method of payment) continues for as long as new products are added to the previous ones. Through this process, the consumer is unconsciously persuaded to spend large sums of money which he had not planned for in visiting the exhibition.

As a consequence, any exhibitor who violates this regulation by using such sales techniques as described above or similar techniques, is liable to the following immediate sanctions:

- his power supply may be cut off,
- his stand may be closed,
- he may be expelled from the exhibition,
- he may be ordered to pay costs and damages,
- without prejudice to any appeal lodged by the exhibitor should Sepelcom's responsibility be invoked by a victim of this type of practice or his representative.

Any exhibitor wishing to charge for tastings of foodstuffs or drinks must make a written application to Sepelcom. Authorisation to charge for tastings obliges the exhibitor to comply with the special regulations that are applicable.

CLAUSE 32 - DISPLAY OF PRICES - The exhibitor shall comply with Clause 28 of edict no. 86-1243 of 1/12/86 concerning freedom of pricing and competition, as well as the decree of 03/12/87 concerning consumer pricing information.

CLAUSE 33 - DISTRIBUTION OF ALCOHOL - Exhibitors subject to excise regulations shall on their own initiative take the necessary steps concerning temporary licensing and permits, the local tax office being at Hôtel des Douanes 41, av Condorcet - 69603 Villeurbanne Cedex. During the exhibition, the excise administration has the right to inspect stands.

CLAUSE 34 - APPLICATION OF REGULATIONS - On signing their participation contract, exhibitors accept the provisions of the exhibition regulations and any new provision as may be imposed by circumstances and adopted in the interests of the exhibition by Sepelcom, who reserves the right to announce them, even verbally. Any infraction of the provisions of these regulations and the Internal Regulations enacted by Sepelcom may lead to the exclusion of the offending exhibitor if Sepelcom so desires, even without prior warning. This particularly applies in cases of failure to take out insurance, comply with fittings specifications, respect safety regulations or occupy the stand, presentation of products that do not conform to those listed in the admission, etc. The exhibitor shall then be obliged to pay an indemnity for costs and damages to compensate for the immaterial and material damage suffered by the exhibition. This indemnity shall be at least equal to the sum of the contribution retained by Sepelcom, without prejudice to any further damages that may be demanded. In this respect, Sepelcom has the right to retain articles on show and pieces of furniture or decoration belonging to the exhibitor.

01 - ENERGY

A - ENERGY PRODUCTION, DISTRIBUTION OR MARKETING

- 451A01 ELECTRICITY
- 451A03 ELECTRICITY BY COGENERATION
- 451A04 ELECTRICITY BY GENERATING SETS
- 451A02 ELECTRICITY FROM RENEWABLE SOURCES
- 451A10 FLUIDS (STEAM, HOT WATER, COMPRESSED AIR)
- 451A07 FUEL CELLS
- 451A06 FUEL OIL
- 451A05 GAS
- 451A08 LIQUEFIED PETROLEUM GAS
- 451A11 OTHER PLAYER ON THE ENERGY MARKET
- 451A09 WOOD ENERGY

B - ENERGY

- TRANSMISSION/DISTRIBUTION/STORAGE (EQUIPMENT AND MATERIALS)
- 451B31 ELECTRICITY
- 451B35 FLUIDS
- 451B33 FUEL OIL
- 451B32 GAS
- 451B34 WOOD

C - MEASUREMENT, MONITORING AND CONTROL (ENERGY)

- 451C59 COMPUTER HARDWARE AND SOFTWARE (ENERGY)
- 451C51 ELECTRICITY METERS
- 451C57 ENERGY QUALITY CONTROL
- 451C54 FLUIDS METERS
- 451C53 FUEL OIL METERS AND GAUGES
- 451C52 GAS METERS
- 451C56 INSTRUMENTATION FOR ENERGY MANAGEMENT AND CONTROL
- 451C55 MONITORING (DEVICES AND INSTRUMENTS)
- 451C58 MONITORING AND CONTROL EQUIPMENT

02 - HVAC

A - HEATING

- 452A07 ACCES. FOR BOILERS, CENTRAL HEATING, HOT WATER FOR BATHROOMS
- 452A08 BI-ENERGY BOILERS
- 452A33 BOILER RENEWAL
- 452A03 BURNER ACCESSORIES
- 452A35 CENTRAL HEATING RADIATORS
- 452A06 COMBINED BURNERS
- 452A20 CONVECTORS
- 452A34 DUAL FLOW WITH INTEGRAL HEAT PUMP
- 452A28 ELECTRIC BASEBOARD HEATERS
- 452A12 ELECTRIC HEATERS
- 452A36 ELECTRIC HEATERS
- 452A38 ELECTRIC LOOP HEATERS
- 452A26 ELECTRIC STORAGE WATER HEATERS AND ELECTRIC STORAGE HEATERS
- 452A24 ELECTROTHERMAL GENERATORS
- 452A17 FLOOR OR CEILING HEATING
- 452A13 FUEL CELL BOILERS
- 452A11 FUEL OIL BOILERS
- 452A04 FUEL OIL BURNERS
- 452A10 GAS BOILERS
- 452A05 GAS BURNERS
- 452A32 HEAT PUMPS AIR / AIR
- 452A31 HEAT PUMPS AIR/WATER
- 452A30 HEAT PUMPS GEOTHERMAL
- 452A39 HEAT RECUPERATION
- 452A49 HEAT STORAGE
- 452A02 HEATER BATTERIES
- 452A23 HOT AIR GENERATORS
- 452A41 HOT WATER STORAGE (APPLIANCES)
- 452A37 INDIVIDUAL GAS RADIATORS
- 452A14 INDUSTRIAL BOILERS
- 452A16 INFRARED HEATING (ELECTRIC OR GAS)
- 452A25 MAKE-UP AIR UNITS
- 452A42 MOBILE BOILERS IN CONTAINERS
- 452A15 MULTIFIRED BOILERS
- 452A48 OTHER COMBINED SYSTEM
- 452A27 RADIATING PANELS
- 452A22 RADIATION EMITTERS (ELECTRIC, GAS, FUEL OIL)
- 452A47 SOLAR / ELECTRIC COMBINED SYSTEM

- 452A44 SOLAR / FUEL OIL COMBINED SYSTEM
- 452A43 SOLAR / GAZ COMBINED SYSTEM
- 452A45 SOLAR / HEAT PUMP COMBINED SYSTEM
- 452A46 SOLAR / WOOD COMBINED SYSTEM
- 452A18 SOLAR HEATING (WATER HEATING COLLECTORS)
- 452A29 STOVES (INDIVIDUAL HEATING APPLIANCES)
- 452A21 TANKS (AND ACCESORIES FOR)
- 452A01 UNIT HEATERS (HOT WATER OR STEAM)
- 452A40 WARM AIR CURTAINS
- 452A19 WATER HEATERS
- 452A09 WOOD BOILERS

B - COOLING AND AIR CONDITIONING

- 452B01 AEROFRIGERANTS
- 452B02 AIR CONDITIONING CABINETS
- 452B11 AIR DEHUMIDIFIERS
- 452B17 AIR HUMIDIFIERS
- 452B04 AIR TREATMENT CHAMBERS
- 452B09 CENTRALIZED AIR CONDITIONING
- 452B12 CHILLED WATER (PRODUCTION UNITS)
- 452B16 CONDENSERS
- 452B03 COOLING BATTERIES
- 452B23 COOLING STORAGE
- 452B19 COOLING TOWERS
- 452B22 EVAPORATIVE AIR-COOLING EXCHANGERS (CONDENSORS EVAPORATORS)
- 452B20 FAN COIL UNITS
- 452B18 FLOOR AND CEILING COOLING SYSTEMS
- 452B06 FUEL CELL COOLING SYSTEMS
- 452B05 GAS COOLING SYSTEMS
- 452B08 INDIVIDUAL AIR CONDITIONING UNITS (SINGLE BLOCK OR ...)
- 452B15 INDUSTRIAL REFRIGERATION (EQUIPMENT FOR)
- 452B21 OTHER EQUIPMENT - REFRIGERATION ACCESSORIES
- 452B14 REFRIGERATION
- 452B10 REFRIGERATION COMPRESSORS
- 452B07 REVERSIBLE AIR CONDITIONING

C - AIR HANDLING, VENTILATION

- 452C06 AIR DIFFUSERS (OUTLETS, GRIDS, DAMPERS)
- 452C08 AIR FILTERS
- 452C01 CENTRALISED VACUUM CLEANING
- 452C10 CLEAN ROOMS (FILTRATION EQUIPMENT FOR)
- 452C17 COMBINED SYSTEMS (VENTILATION/HEATING/AIR CONDITIONING)
- 452C14 CONTROLLED MECHANICAL VENTILATION
- 452C09 DRAFT CONTROLLERS
- 452C15 DUAL-FLOW VENTILATION (with heat recovery)
- 452C05 DUST REMOVAL
- 452C16 EARTH COOLING TUBES (EQUIPMENT)
- 452C02 EXPANSION AND MIXING CHAMBERS
- 452C13 FANS AND VENTILATION DEVICES
- 452C07 FUME EXTRACTORS
- 452C12 FUME TREATMENT (EQUIPMENT)
- 452C11 ROOF VENTILATORS
- 452C03 STACKS AND ACCESSORIES
- 452C04 VENTILATION DUCTS

D - MEASUREMENT, MONITORING AND CONTROL (HVAC)

- 452D06 HEATING LOAD DISTRIBUTION
- 452D03 MEASUREMENT (DEVICES AND INSTRUMENTS)
- 452D01 MONITORING DEVICES AND INSTRUMENTS
- 452D05 TEMPERATURE CONTROL (DEVICES)
- 452D02 THERMAL SIMULATION SOFTWARE
- 452D04 THERMOGRAPHY

E - INSULATION/TOOLS/ACCESSORIES

- 452E01 LAGGING (PRODUCTS)
- 452E03 BOILER CLEANING (EQUIPMENT AND PRODUCTS)
- 452E06 FITTERSTOOLS
- 452E04 FUME DUCT CLEANING (EQUIPMENT AND PRODUCTS)
- 452E07 INSTALLATIONS (ACCESSORIES)
- 452E02 INSULATING PANELS
- 452E05 NETWORK AND MECHANICAL VENTILATION SYSTEM CLEANING ...

03 - PLUMBING/SANITARY EQUIPMENT-WATER MANAGEMENT

A - PUMPS

- 453A02 COMPRESSORS
- 453A07 CONDENSATE PUMPS
- 453A01 HEATING CIRCULATORS
- 453A06 INDUSTRIAL PUMPS
- 453A05 SUBMERSIBLE PUMPS
- 453A04 VACUUM PUMPS
- 453A03 WATER BOOSTER PUMPS

B - TAPS AND PIPES

- 453B09 CONTROL VALVES
- 453B03 DRAIN COCKS
- 453B10 EXPANSION CHAMBERS
- 453B04 HEATING PIPE FITTINGS
- 453B12 HIGH-TEMPERATURE PIPES
- 453B02 PRESSURE-REDUCING VALVES
- 453B05 PRESSURE-RELIEF VALVES
- 453B08 PRESSURE-RETAINING AND GLOBE VALVES
- 453B07 SAFETY VALVES
- 453B06 THERMOSTATICALLY CONTROLLED VALVES
- 453B11 TUBES AND PIPES
- 453B01 WATER HAMMER ARRESTERS
- 453B13 WATER SAVERS

C - WATER TREATMENT

- 453C06 ANTI-LESIONELLA (DEVICES)
- 453C04 CHEMICAL CONDITIONING PRODUCTS
- 453C05 DE-SCALERS
- 453C02 FILTERS
- 453C03 FILTERS FOR LIQUID
- 453C07 OTHER TREATMENTS (NITRATES, ETC.)
- 453C01 SOFTENING AND DEMINERALISATION

D - SANITARY EQUIPMENT

- 453D10 BATHROOM CUPBOARDS
- 453D01 BATHROOM TAPS AND ACCESSORIES
- 453D03 BATHTUB
- 453D09 SANITARY TECHNICS
- 453D04 SHOWER
- 453D02 SHOWER TRAY
- 453D05 WASHBASIN
- 453D06 WASHTUBLE
- 453D07 WC, URINALS, FLUSH
- 453D08 WELLNESS EQUIPMENTS - SPA - HAMMAM

E - COLLECTIVE FACILITIES - PUBLIC BUILDINGS

- 453E02 PUBLIC RESTROOMS
- 453E04 SANITARY EQUIPMENT FOR THE DISABLED
- 453E03 SELF CLOSING TAPS - ELECTRONIC TAPS
- 453E01 SPECIFIC FITTINGS FOR COLLECTIVE USE

F - WATER HARVESTING AND RECYCLING

- 453F02 GREY WATER RECYCLING (SYSTEMS, EQUIPMENT)
- 453F01 RAINWATER HARVESTING (SYSTEMS, EQUIPMENT)

G - SANITATION

- 453G02 INDIVIDUAL SANITATION
- 453G01 MAINS DRAINAGE

H - METERING, MONITORING, CONTROL (WATER)

- 453H04 CONTROL (PLUMBING-WATER MANAGEMENT)
- 453H01 METERING
- 453H02 MONITORING
- 453H03 WATER QUALITY

04 - BUILDING MANAGEMENT (ELECTRICITY, AUTOMATION SYSTEMS)

A - ELECTRICAL PRODUCTS AND SYSTEMS

- 454A08 ACCESS CONTROL
- 454A07 AUTOMATIC OPENING AND CLOSING DEVICES
- 454A06 LIGHTING (LEDS,...)
- 454A01 LV DISTRIBUTION
- 454A05 MEASUREMENT DEVICES
- 454A09 REMOTE MONITORING
- 454A03 SCHEDULERS

- 454A02 SWITCHES, CABLES, ...
- 454A04 TIME SWITCHES

B - BUILDING AUTOMATION SYSTEMS

- 454B10 ACCESS MANAGEMENT
- 454B03 COMMUNICATION PROTOCOLS
- 454B01 CONTROLS
- 454B12 ENERGY MANAGEMENT SYSTEMS
- 454B11 FIRE SAFETY
- 454B14 HOME AUTOMATION
- 454B08 HVAC MONITORING
- 454B09 LIGHTING MONITORING MANAGEMENT
- 454B04 LOCAL DATA NETWORKS FOR BUILDING
- 454B05 LOW CURRENT
- 454B06 ON LINE CARRIER
- 454B02 REMOTE MANAGEMENT
- 454B13 SMART BUILDING
- 454B07 WIRELESS TECHNOLOGY (WI-FI, BLUE TOOTH,...)

05 - SERVICES

A - ENERGY SERVICES (DESIGN, CONSULTANCY)

- 455A05 CERTIFICATION
- 455A11 COMPANY ENERGY MANAGEMENT (MULTISITE)
- 455A09 CONSTRUCTION ECONOMICS
- 455A08 DESIGN OFFICES : ENVIRONMENT
- 455A02 DESIGN OFFICES,CONSULTING ENGINEERS SPECIALISING IN ENERGY
- 455A03 ENERGY DIAGNOSTIC STUDIES - AUDIT
- 455A04 ENERGY MANAGEMENT
- 455A07 LABELLING
- 455A10 SITE ENERGY MANAGEMENT (LOCAL, BUILDING, PLANT)
- 455A06 STANDARDISATION
- 455A01 STRATEGY CONSULTING : POWER PURCHASE

B - WORKS: INSTALLATION / FITTING / INSULATION

- 455B01 EQUIPMENT INSTALLATION
- 455B04 LAGGING WORK
- 455B03 THERMAL INSULATION WORK (PANELS, FOAM, ETC.)
- 455B02 WORK TO IMPROVE ENERGY MANAGEMENT AND EFFICIENCY

C - INSTALLATION OPERATION AND MAINTENANCE

- 455C05 AERAUCLICS/AIR TREATMENT (EQUIPMENT)
- 455C09 AFTER-SALES MANAGEMENT SOFTWARE
- 455C04 AIR CONDITIONING (EQUIPMENT)
- 455C08 BUILDING ENERGY SYSTEM MAINTENANCE
- 455C07 ENERGY PRODUCTION SITES
- 455C01 FUEL OIL HEATING (EQUIPMENT)
- 455C02 GAS HEATING (EQUIPMENT)
- 455C03 HEATING, ALL SYSTEMS (EQUIPMENT)
- 455C06 NETWORK CLEANING

D - COMPLETE SOLUTIONS

- 455D09 FACILITY MANAGEMENT (INCLUDING FINANCING)
- 455D01 SUPPLY OF ELECTRICITY AND MAINTENANCE OF EQUIPMENT
- 455D02 SUPPLY OF ELECTRICITY, EQUIPMENT AND OPERATION
- 455D05 SUPPLY OF FUEL OIL AND MAINTENANCE OF EQUIPMENT
- 455D06 SUPPLY OF FUEL OIL, EQUIPMENT AND OPERATION
- 455D03 SUPPLY OF GAS AND MAINTENANCE OF EQUIPMENT
- 455D04 SUPPLY OF GAS, EQUIPMENT AND OPERATION
- 455D07 SUPPLY OF MULTI-ENERGY AND MAINTENANCE OF EQUIPMENT
- 455D08 SUPPLY OF MULTI-ENERGY, EQUIPMENT AND OPERATION

E - MISCELLANEOUS SERVICES

- 455E03 FINANCIAL AGENCIES
- 455E06 OTHER SERVICES
- 455E02 SPECIALISED TRAINING
- 455E01 TECHNICAL CENTRES & RESEARCH LABORATOIRES
- 455E04 TRADE JOURNALS
- 455E05 TRADE UNIONS AND PROFESSIONAL ASSOCIATIONS